

Take the **lion's share of revenue** hiding in your waste.

Start seeing waste materials differently.



Cut Waste Costs and Unlock Material Rebates



In times of uncertainty, waste is costing your business more than you realise. It's not just about collections and compliance. Every day, inefficient waste practices drain profits, tie up valuable staff time, and lock away materials that could generate new revenue streams. By cutting waste costs and unlocking the hidden value in your materials, you can protect margins, strengthen sustainability outcomes, and turn waste into a source of income for your business.

Too often, waste is treated as a sunk cost - something to be managed, not optimised. But leading businesses are shifting focus: moving beyond cost control and starting to unlock new revenue streams, recover rebates, and improve operational efficiency.

There's a clear difference between cutting costs and creating value. By rethinking how waste is managed, you can unlock measurable financial and environmental returns. From physical waste to hidden process inefficiencies, Axil identifies what's holding your operation back - and turns it into an opportunity.

Our approach delivers fast impact: reducing spend, unlocking rebates, boosting transport efficiency, and building long-term resilience.

Cutting costs vs unlocking revenue – are you doing both?

Area	Cost Drain: What's Losing You Money	Value Unlock: How to Drive Revenue
Material value	Mixed waste streams have low or no resale value	Segregate waste streams to achieve higher rebates on materials
Transport efficiency	Poor sorting results in frequent, costly collections	Better segregation creates fuller loads, fewer collections, and reduced costs
Commercial return	Flat disposal costs mean missed revenue opportunities	Rebates on recovered materials create new income streams
Reporting & visibility	Only receiving tonnage data hides opportunities for savings	Full waste breakdown and CO ₂ dashboards reveal cost savings and value opportunities
Contract model	Fixed fee contracts don't incentivise supplier performance	Gain-share or performance-linked partnerships mean accountability to reduce cost and maximise waste revenue
Business impact	Waste is seen purely as a cost centre	Waste becomes a source of profit and strategic value

How Axil reduces your waste and recycling costs



We avoid costly landfill
by prioritising reuse and recycling
- cutting costs, reducing impact.
Less than 1% of client waste goes to landfill, only when unavoidable.



We use real-time data
to spot inefficiencies,
boost recycling performance,
and optimise collections
for maximum savings.



We install balers and compactors
to reduce collections like
cardboard and plastics by
shrinking their volume and
enhancing market value.



We train and engage staff
to improve segregation, reduce
contamination, and deliver
cleaner waste - unlocking higher
rebates and better returns.

“ Axil is a one-stop-shop for waste management. Their innovative approach drives out costs and we have a good working partnership that means we both win! ”

Matthew Partridge
Head of Supply Chain Finance UK & Ireland at Birds Eye

Waste as a strategic advantage

Most companies see waste as a cost. We see it as an opportunity. Axil goes beyond basic compliance - we help you turn waste into a valuable resource. Whether it's converting waste into energy or raw materials for new products, we support zero-to-landfill goals and circular economy initiatives.

This approach helps you avoid landfill taxes and access rebates or incentives through compliance schemes.

- We turn waste into resources to avoid landfill cost and unlock value through rebates.
- We consolidate and streamline all your waste services to reduce time and cost managing multiple suppliers.
- We streamline on-site processes to cut labour costs and eliminate waste handling inefficiencies.

TYPICAL WASTE TOUCH POINTS



Consider the "foot miles" of your waste - it often passes through multiple touchpoints before reaching its final recycling or disposal destination.

Reducing double handling on site can remove unnecessary steps, boosting efficiency and saving valuable labour time.

Why Axil? We're not a traditional waste company

Axil sets itself apart by taking a partnership-driven, integrated approach that focuses, not just on removing waste, but on optimising entire waste systems to cut costs, boost sustainability, and improve efficiency.

Traditional Providers	 Integrated Approach
Transactional collections	 Strategic partnership
Fixed bin types and schedules	 Tailored, site-specific solutions
Little visibility or data	 Real-time analytics and KPIs
Limited focus on rebates	 Active rebate generation
Offsite-only services	 On-site operatives and embedded support
Retail/commercial focused	 Industrial and complex waste expertise

Ready to reduce costs? Start with a free waste audit

Axil's initial waste audit identifies:

- Underused assets
- Missed rebate opportunities
- Efficient processes
- Savings from vendor consolidation
- Opportunities for leaner waste movement



Our thorough audit uncovers hidden savings and actionable steps to streamline your waste management - so you start saving immediately.

 **Book now**

" Axil actively participates in our monthly review meetings, they are well-prepared, and consistently seek cost-saving and environmental solutions. They provide valuable support with portal data, while managing it with great attention to detail. "

Diane Tolley
EHS Manager at Aquapak Polymers Ltd

Start cutting costs today, where others aren't even looking. Do it through smarter waste management.

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